

SKIN CARE Guideline

1. QUESTION: **If there was one thing you could change about your skin what would it be?** or
What do you currently use for skin care?
2. Go through the FIVE STEPS of SKIN CARE
3. If they are willing:
 - a. have them wash their face and apply all skin care products (wash clothes provided)
 - b. Or have them try all products on their hands
4. Give them the 5 Step **HANDOUT**
5. Fill out **WISH LIST** and emphasize **10% off** today's order

SKIN CARE Price Sheet

	Code	Price
3/ set 5/set		\$56/&78.75
Skintelligence Cleanser	1016	\$ 18.95
Skintelligence Toner	1012	\$ 18.95
Skintelligence Moisturiser	1013	\$ 24.95
REPAIR		
Pentaxyl	11150	\$ 79.95
Lumiere Serum	12204	\$ 86.95
Lumiere Eye Balm	12200	\$ 44.95