

## Templates in order for calls

### **ONE / Booking STEP 1**

INVITE Via Text or FB msg

For a trial run prospect: Hi \*(NAME) - I am evaluating a business - and working with the Advisory Council Member to the company and she asked me to connect her to a few of the most well-connected people I know and respect. I immediately thought of you. It's a huge honor for me to have her want to help me - I'm super excited. Is there any way you can give me 30 minutes on **THIS DAY / THIS TIME** - to pop on a zoom call to evaluate what I'm considering? I respect your opinion.

From a UFO: Hi (NAME) - I am working with the Advisory Council Member to our company and she asked me to connect her to a few of the most well-connected people I know and respect. I immediately thought of you. It's a huge honor for me to have her want to help me - I'm super excited. Is there any way you can give me 30 minutes on **THIS DAY / THIS TIME** - to pop on a zoom call to evaluate what we are doing?

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### **TWO / Confirming STEP 1**

Once booked time and date (put name and bio in spreadsheet to book)

You need full name, mailing address, email and phone number (this is required for the app to send the trials - so get this now)

In the spreadsheet - only put first name (lots are seeing this spreadsheet)

EMAIL THIS:

Hi (NAME) -

Thank you for confirming (date/time) - to spend 30 minutes with us to evaluate what we are doing. It is a huge honor for me to have the advisory council member meet you. I need to be sure that we are totally set - that you are confirmed. This **date/time**.

Here's the zoom log in info - (plan on getting on a few minutes early so we can start right on time.

**Day / Time**

**Zoom link**

**Zoom #**

**Zoom password**

Also - zoom is new to some - so - may I suggest you read this blog on zoom etiquette. You would not believe what we've seen - people leaving doors open - and seeing their naked spouse, others on this interview hanging out in their bed - I know that isn't you - but, wanted you to check out some suggestions. [CLICK HERE](#) for this blog.

Here's a link for the speakers you will get to talk to:

[Melisa](#)

[Barb](#)

[Arlene](#)

Thank you again - see you on zoom at this **date/time**.

**Your name**

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### **THREE / re-Confirming STEP 1:** Day before the call - confirm again - and make sure they were able to log in to zoom (may need to download) Did they go to the bios of the speaker?

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### **FOUR / After STEP 1:** Send the trial size products / use the app

Hi (Name) - thank you so much for spending some time with us today. I'm really excited and looking forward to working with you in some way. I've sent you some trial daily essentials - and the follow up is through an app I'm just learning - so I would love your feedback. IF you work with us - you'll have the app too - so want your feedback.

Our next call is the second half (show me the money). Between now and then, would you watch this video about the company? [CLICK HERE](#)

The video we watched today - if you want to re-watch it is: [CLICK HERE](#)

**Day / Time**

**Zoom link**

**Zoom #**

**Zoom password**

See you then.

## **FIVE / AFTER STEP 2, Booking the “Repeat of Step 1”:**

Hi **(NAME)** - thank you for your time again today. Really looking forward to working with you. We have the step 1 booked for **(day/time)**.

Between now and then - would you watch this video? [CLICK HERE](#)

Write down your top 10 people that you really respect and then copy and paste this and send this text to invite others:

Hi **\*(NAME)** - I am evaluating a business - and working with the Advisory Council Member to the company and she asked me to connect her to a few of the most well-connected people I know and respect. I immediately thought of you. It's a huge honor for me to have her want to help me - I'm super excited. Is there any way you can give me 30 minutes on **THIS DAY / THIS TIME** - to pop on a zoom call to evaluate what I'm considering? I respect your opinion.

As you receive confirmations - let me know right away - so I can put it in the schedule. We are booking up very fast. We need their first name and a very short bio to book them.

Once booked - we will email them the zoom information and they will need the bio of the speakers - and the link to the zoom etiquette blog. We also want to send them the free trial package. We will ask them for permission for you to give us other information to send that during the call.

Thank you,

**(name)**

[The potential sponsor will need to send the email / update the spreadsheet / and send the trial packs](#)

## **SIX / AFTER They chose not to continue (at any step):**

Hi **(NAME)** - thank you for your time again today. I appreciate you evaluating this with us. Your time means the world. While we aren't a fit for you right now - NO PROBLEM - who do you know that working a few extra hours a week could earn an extra \$300 - if you have any referrals - we would love them.

Also - I sent you some trial packets - and I'm using a new app - with the follow up - I could use your help (again) - would you let me know what your experience is with both, the samples and the app - were you able to get information and learn about the products?

Did you like the idea of working with us as a free customer? We can show you how to shop on line, as one option. We also have some surveys for skincare, overall health, and weight loss - if you know anyone wants to take these surveys - let me know. I've set you up with a free customer account (to send the trial packages) - and you can also take these free surveys.

Here's the links

**HEALTH SURVEY**

**WEIGHT LOSS**

**SKIN**

If you want to check out the company on your own any time - here's some links for that too:

<https://www.marketamerica.com/site/opportunity>

<https://youtu.be/bec1xipkBvA> (quick sizzle overview)

<https://youtu.be/3WMXu4kdXBo> (company stats)

<https://youtu.be/JLV4PY4e7x4> (how to shop on line and save)

Here's a blog from our team - and at the end has links to our "product previews" - us playing on zoom - sharing stories of how products helped us... (go to the bottom, we have one a month) -

<https://www.m3mall.biz/post/18-hot-meeting-tips-for-zoom-noobies>

Thank you so much!

**(NAME)**