

# TLS / HEALTHY EATING Guideline

1. Serve Shakes and talk about the protein/fiber content and great flavor
2. QUESTION: **What are the two top concerns you have about your weight/body?**
3. Go through LOW GLYCEMIC CHART
4. Briefly go through DETOX and the 21 Day Challenge
5. Promote next event
6. Give them the Low Glycemic **HANDOUT**
7. Fill out **WISH LIST** and emphasize **10% off** today's order

## TLS Price Sheet

21 Day Challenge Kit	21DAY	\$ 199.00
Cleanse	12384	\$ 46.25
Shakes	6390/6391	\$ 35.99
Core	6462	\$ 73.50
CLA	6428	\$ 49.95
ACTS	6460	\$ 64.50
Trim Tea-3 boxes	6610	\$ 119.95
Trim Café- 3 boxes	6612	\$ 119.95